

# VATECH Networks Company Profile 2012



## Caring Insight

### > VATECH Networks: Global Healthcare Group of Companies

VATECH Networks is a worldwide leading medical systems group of companies. It is a comprehensive network of companies that specializes in R&D, manufacturing, sales, and service provision for advanced medical devices such as dental x-rays, medical x-rays, veterinary x-rays, core components, as well as for software development.

### > VATECH Networks: Excellence in Specialized Fields

VATECH Networks is comprised of 8 companies. To be the world's No. 1 in each specialized field is the goal of each company.

No.1 in dental imaging, No.1 in Veterinary X-ray, No.1 in Diagnostic Mammography, and No.1 in the field of affordable FPXD.

However, VATECH Networks' pursuit for excellence does not stop with these 4 specialized fields. Each subsidiary company continues its pursuit for specialization by Segmenting the market further and finding out specific areas that need to be focused on.

VATECH Networks believes in excellence through business longevity.

This is made possible through the provision of top quality specialized products and services for the specific markets.

#### VATECH Networks: Comprehensive Group of Companies

▶ **VATECH EWOO Holdings**  
VATECH Networks' Holding company

▶ **VATECH**  
Global dental imaging

▶ **VATECH Korea**  
Medical devices domestic distribution & service

▶ **VATECH Global**  
Medical devices global distribution & service

▶ **Rayence**  
FPXD & Medical, Dental, Veterinary X-ray

▶ **VATECH ENG**  
Comprehensive medical equipments engineering & services

▶ **VATECH S&C**  
Corporate culture & total food service



## At a Glance

- 11 overseas subsidiaries and business partners in over 80 countries
- 26,000 global reference sites
- About 1,000 domestic & overseas employees
- Headquartered in Hwaseong City, Gyeonggi Province South Korea
- CEO: ChangJoon Ro
- Website: [www.vatech.co.kr](http://www.vatech.co.kr)



## > VATECH Networks: Pioneers in New Market Explorations

VATECH Networks is in a pursuit to be pioneer in creating new market segments rather than be just a follower of an already established safe market. That is VATECH's insight.

In 2002, VATECH pioneered and became No.1 in the Korean market. From being an industrial X-ray company, VATECH successfully transitioned into the Dental X-ray field.

In 2005, VATECH set the new paradigm in worldwide digital dental imaging with the launch of the world's first 3in1 pano, ceph, & CT system, the Picasso-Trio.

In 2012, VATECH launched PaX-i pano and ceph system. This product signifies the 10-year accumulated experience of VATECH in integrated dental diagnostic imaging innovation.

## > VATECH Networks: Global Reach

VATECH has built a network of 11 overseas subsidiaries and business partners in over 80 countries worldwide.

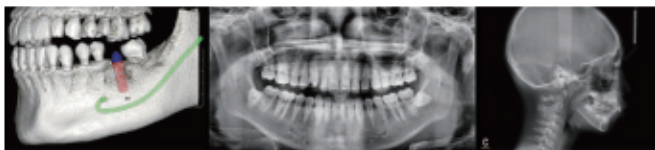
For dental imaging, the market share is ranked at 1st or 2nd in countries such as Germany, Hongkong, UK, Japan, Taiwan, and Singapore.

VATECH equipments have been installed in more than 26,000 sites around the world.

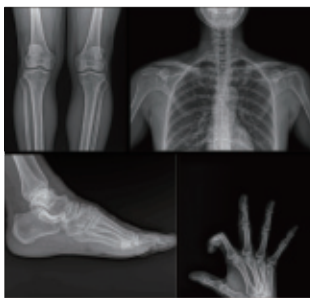
1 Vatech product is sold every 2.5 hours somewhere around the world.

### VATECH Networks Product

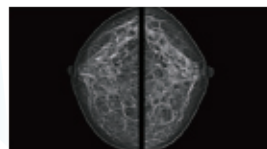
#### Dental X-ray Field



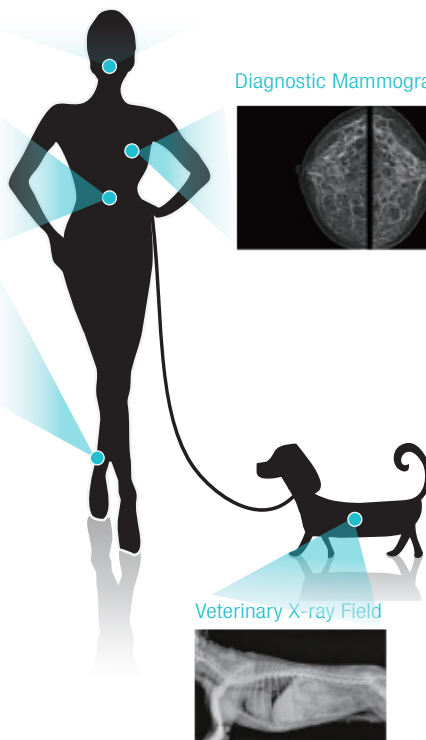
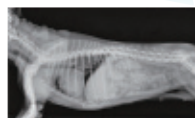
#### FPXD, Medical X-ray Field



#### Diagnostic Mammography Field



#### Veterinary X-ray Field



## Business Philosophy : People-Focused Growth

The happiness and well-being of our people is the true measure of our success. Our purpose as an enterprise is to pursue and achieve solid, sustainable growth in key global markets based on continuous technological development and service innovation.

This will create secure, fulfilling jobs for our members that will enhance the quality of their lives.

## Business Fields

- Dental X-ray
- Medical Flat Panel X-ray Detector (FPXD) and Veterinary X-ray
- Screening Mammography
- Software Development
- Sensor and Generator Development
- Integrated medical equipments manufacturing
- Total Food Service



**RX**Digital

RX Soluciones de Imagenología

### RX SOLUCIONES DE IMAGENOLOGÍA S.A. de C.V.

Guadalajara, Jal. MÉXICO  
CEL (33) 3499-7095 / (33) 1300-5813

[www.rxdigitalschick.com](http://www.rxdigitalschick.com)

[radiografiadigitalschickgdl@gmail.com](mailto:radiografiadigitalschickgdl@gmail.com)  
[contacto@rxdigitalschick.com](mailto:contacto@rxdigitalschick.com)



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